

WINE INDUSTRY INVESTMENT

Terra-Vin Ltd./Sárospatak/Hungary

BACKGROUND

This is a family-owned small winery (5 ha wine-growing area) in Tokaj wine district, in Sárospatak (www.sarospatak.hu). Before entering into own business (in 2000), the owner/manager of this winery has worked for decades at well-known, famous wine-companies (Oremus, Tokaj-Kereskedőház) as chief wine-grower. He has decades experience in wine-production, but limited skills on wine sales and financing a winery. He produces top-quality wines, targeting at upper segments of wine lovers. He indicates himself as traditional wine-producer; on the other hand, he is separating itself from medium-level wines.

All facilities (acid-resistant metal tanks, handmade barrels from special oak, warehouse with office) exist, which need in a winery.

At this moment, 50 thousand bottles are available for sale (mostly years from 2002, 2003). All traditional types of Tokaj-wine can be found such as "Furmint", "Hárslevelű", "Sárgamuskotály", "Szamorodni", "Aszú". Upon request, wine samples are available, as well.

His philosophy is „Harmony between smell and taste, and the taste must follow the smell”.

BUSINESS GOAL

His main goal is to cooperate with international investors/traders, who have good connection to the top-quality wine markets. The owner is ready to sell some part of the shares of the company. The expected market value of this company is 160 million HUF (appr. 653 000 €).

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